## BUILDINGS, LAND AND PROCUREMENT PANEL – 26 March 2019

## Strategic Procurement and County Supplies Contracting Activity and Approvals for 2019/20

Appendix 1

Project Title	Contract /	Anticipated	Anticipated	Approval
Brief project description	framework	HCC value	Total Value	required /
(including scope of project, customer, procurement route, other relevant bodies)	term & Start date	over term	over term	project update
Fuel Cards and Ancillary Services for Hampshire TransportManagement.The current contract that Hampshire Transport Management operates is due to expire in January-2020 and needs replacing.Hampshire Transport Management requires a solution for the provision of fuel cards that cover fuel and associated services, providing regional, nationwide and European coverage. This is an ongoing requirement with 	Jan-2020 to Jan-2024 4 years	£1.6 Million	£1.6 Million	Approval to spend
Provision of Insurance Services Hampshire County Council's current insurance provision expires in March 2020 and will therefore need to be replaced. The County Council needs to purchase commercially obtained insurance: a) where it is legally or contractually required to purchase insurance (e.g. lease requirement). b) to cap the cost of losses to its self-insurance arrangements, specifically third party and employer's liability claims.	April - 2020 to April - 2025 with options to extend by 2 years (+1 +1). 7 years	£15 Million	£15 Million	Approval to spend

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<ul> <li>The County Council's Insurance requirements include:</li> <li>Property insurance including buildings/property assets, catastrophe cover, material damage and money;</li> <li>Casualty comprising Employers Liability, Public &amp; Products Liability (including Libel and Slander) Hirers Liability, Libel / Slander, Officials Indemnity (including Land Charges and Public Health Act cover) and Pollution Liability;</li> <li>Professional Indemnity;</li> <li>Motor;</li> <li>Travel and personal accident policies;</li> <li>Industrial and Commercial Properties;</li> <li>Contractors' All Risk insurance;</li> <li>Medical malpractice;</li> <li>Aviation (drone);</li> <li>Foster Carer's property;</li> <li>Legal expense cover for Foster Carers.</li> </ul> The costs of some of these insurance policies have risen substantially since the last tender of this contract. This reflects market volatility, increasing claims costs and the effect of legal changes to the way that long term catastrophic injury cases are calculated (known as the "discount rate"). All insurance premiums are subject to Insurance Premium Tax, which is currently charged at 12%, but is forecast to rise within the next 5-year period. Unlike VAT, this is non-recoverable.				
Memberships, Bookings and Electronic Point of Sale	May- 2019	£3 Million	£5 Million	Approval to

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Culture, Communities and Business Services (CCBS) require a software solution for membership, bookings and electronic point of sale (EPOS) system from May 2019. The contract will implement the solution across Country Parks, Hampshire Outdoor Centres, Hillier Gardens, as well as the installation of new Electronic Point of Sales Tills across other services including Libraries, HC3S, the Great Hall, and Archives and Records. The Call off Contract value for the CCBS in-scope services (listed above) is £3M within this amount there is a contingency to allow for other HCC Departments to utilise the solution if necessary. The introduction of an EPOS system is part of the Transformation programme for T21 and will transform services, allowing for a better customer experience for new memberships, reduce membership misuse and allows for targeted marketing while standardising systems across all services. The system will improve data gathering which in turn will improve business critical decision making.	to May- 2023 with options to extend by 6 years (+2+2+2). 10 years			spend
<ul> <li>Provision of Cleaning Services for Non-Educational Establishments</li> <li>A position has been adopted by HCC's FM team, in accordance with the published FM strategy, that HCC will not be procuring any individual contracts for cleaning to cover the period prior to the appointment of a single provider to cover the Estate, incorporating both HCC and HFRS, against the Cleaning DPS.</li> <li>The scope of the Non-Educational cleaning requirement has therefore been extended to include additional sites and the window cleaning</li> </ul>	April-2019 to Sept-2019 6 months	£715,696 extension and £7.6 Million over the full term	£715,696 extension and £7.6 Million over the full term	Authority to extend current arrangements to 30 <sup>th</sup> Sept- 2019 and Approval to Spend

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provision which was not previously included.	
It is planned to go out to market for this single provider to leverage the market and allow for award and mobilisation by the 1 <sup>st</sup> October 2019. It is necessary to extend/modify the current agreements until the replacement contract can be awarded.	
Failure to undertake the proposed interim measures would present a clear health and safety concern for those parts of the Estate that would find themselves out of contract prior to the appointment of a new contractor.	
Permission is therefore required to extend the 6 current contracts identified in the confidential appendix which will reach the end of their term prior to award of the new contract and its mobilisation. The use of Regulation 72 under the Procurement Regulations will be used to maintain the current services until the 30 <sup>th</sup> September 2019.	
The detail of the 6 current contracts that require extending has been included within the confidential appendix.	